



# Aptos Sales Audit for Grocers

Optimize data management down to the department with the leader in Unified Commerce



## Sales data is especially complex for grocers in the age of omnichannel.

And it will only become harder. Managing large volumes of cash and transactions Navigating an endless array of discounts. Aggregating data for diverging assortments across departments, regulations and banners.

Enter Aptos Sales Audit. Our industry-leading solution makes it easy and automatic to capture, clean and consolidate transaction data from your unique range of channels, countries, currencies and data types. Simplifying complex data so you can run your front office at the speed of the business.

Enrich core systems from Merchandising to Accounting. Optimize store performance and automate loss prevention. Move accurate and timely data downstream. Aptos Sales Audit gives you firm control over your transactions, full confidence in your data integrity and a firm grasp on the best business decisions.

### CAPABILITIES

#### Omnichannel Auditing

- ▶ Centralized transaction database
- ▶ Extensive reporting capabilities
- ▶ Store performance analysis tools
- ▶ Multi-country, currency, tax, regulation and banner support
- ▶ Cloud or on-premise deployment options
- ▶ Omnichannel-native integration
- ▶ Tax validation, reporting and batch reconciliation

#### Loss Prevention

- ▶ Automated auditing at Point of Sale by exception, with alerts
- ▶ Flagged errors and trends for training and management
- ▶ Cash audit via media reconciliation, including multiple balancing methods, reconciliation types and tenders
- ▶ Guided Audit with detailed insights
- ▶ Secure data visibility by role and bannerpricing group, location, color or SKU

#### Data Performance

- ▶ Out-of-the-box comprehensive performance reports
- ▶ Consolidated sales tax tracking and reconciliation, including VAT
- ▶ System- and user-defined business rules
- ▶ ETL and data processing
- ▶ Support for batch and trickle processing

#### Voucher Management

- ▶ Voucher and liability tracing, including gift cards
- ▶ Complex discount and coupon tracking
- ▶ Store discount card reporting
- ▶ Compliant and accurate WIC and EBT reporting
- ▶ Lotto sales and bottle return tracking

## Key Benefits

- ▶ **Understand exactly what's going on in every aisle** with department-level sales, refund and discount reports.
- ▶ **Ensure data integrity and accuracy** as critical information moves downstream through your enterprise systems.
- ▶ **Process specialty tenders and varying vouchers with ease**, from WIC and EBT to gift cards and loyalty programs.
- ▶ **Automate tedious and time-consuming tasks**, including the cleaning, routing, auditing and reporting of enterprise data.
- ▶ **Minimize over/short cash management issues** with cash audit via media reconciliation and drill-down analysis.
- ▶ **Stay tax compliant across geographies**, including region-specific taxes and regulations.
- ▶ **Improve performance at the enterprise and individual store level** with rich reporting and querying resources.
- ▶ **Tightly control employee fraud and errors to reduce shrink and risk** with robust loss prevention capabilities.
- ▶ **Easily integrate with a wide range of systems and devices** to automatically unify your retail enterprise and eliminate data discrepancies.



## 250+ retailers succeed with Aptos Sales Audit

**15 million transactions**

processed daily for  
largest client

**18,000+ stores**

supported worldwide

**\$50 billion**

transactions audited annually

**33% less labor cost**

for cash office staff

**≤97% reduction**

in cash shortages

**250% growth**

for retail chain without  
increased audit cost

## Unified Commerce requires data integrity and accuracy

Aptos Sales Audit lays the foundation for the successful Unified Commerce enterprise. Our solution brings order and speed to a complex transaction environment, and accuracy to the constant flow of data downstream.

From support for global countries, currencies and languages, to end-to-end integration with our suite of solutions as well as 3rd-party software, Aptos Sales Audit simplifies grocery retail. And with an equal focus on integrity and agility, our solution is uniquely positioned to support your enterprise from within. So you can protect your enterprise and drive growth simultaneously.

# aptos

### Aptos is the leader in Unified Commerce solutions for retail.

Our cloud-native POS platform empowers the modern store with agile, mobile and omnichannel experiences. Integrated order management, merchandising, CRM, sales audit and analytics unify both the experience and the enterprise.

Aptos helps hundreds of retailers around the world elevate their brand experiences, optimize their operations and prepare for whatever comes next.

Learn more at [aptos.com](https://aptos.com).

### Let's connect!

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